

Washington Glass Association

Washington Glass Association's 26th Annual Golf Tournament It Was a Beauty With Confidence!

By Maryanne Howell, Executive Director

The 26th Annual Golf Tournament, held on Friday, September 9, 2011, was the first tournament I can remember that we knew quite a while prior to the tournament that the weather was going to be fabulous. The weather usually is superb, but the common daily activity the week prior is watching the 10-day weather forecast. This year, we knew it was going to be a beauty with confidence!

We had fewer players and sponsors because of our country's challenging economic times. However, the 110 golfers that did golf, absolutely LOVED the faster speed of play! Even though we had less sponsorships this year, the WGA Golf Committee met its goal of the number of sponsors they set! Brower Tint and Graphics paid a double sponsorship this year as the company's name was posted on the golf refreshment cart. That double sponsor-



(Left) Ed Howell, Hartung Glass, WGA Director
(Right) Bernie Thueringer, Pacific Glass, Inc., WGA President

ship payment met the Golf Committee's goal! That's always a good feeling. Our Golf Committee each year has been stupendous. I can't say enough good things about this group of committed industry members willing to volunteer their time. They really want to create a successful golf experience for the industry each September.
(Continued on page 11.)

Washington Glass Association

* web site: www.wg-a.org * email: staff@wg-a.org * phone: 253.756.9050 *

Winter Issue 2011

Washington
WGA
Glass Association

WGA Officers and Board of Directors

President, Bernie Thueringer
Pacific Glass, Inc.
(425)277-1800
<berniet@pacific-glass.com>

Past President, Mike Garland
Eubanks
(360)736-3314
eubanks@localaccess.com

Vice President, Amy Anderson
Atlas Supply, Inc.
(206)623-4697 Ext. 127
amy.anderson@atlassupply.com

Secretary, Peter Barnhart
Pacific Glass & Door, Inc.
(425)315-8841
peter@pacificglass.net

Treasurer, Susan Stevens
SGS Glass Company
(253)856-8004
susan@sgsglass.com

Director, Bill Coady
Guardian Industries Corp.
(425)823-6514
bcoady@guardian.com

Director, Bonnie Fay
Northwestern Industries, Inc.
(800)426-2771
<bonnief@nwglass.com>

Director, Ed Howell
Hartung Glass Industries
(425)656-2626
edh@hurtung-glass.com

Director, Susan Stevens
SGS Glass Company
(253)856-8004
susan@sgsglass.com

Director, Gary Towndrow
RGA Architectural Sales
(425)881-8397
glassguys@msn.com

A Pic From The Past



2006 WASHINGTON GLASS ASSOCIATION GOLF TOURNAMENT HELD AT TWIN LAKES GOLF & COUNTRY CLUB, FEDERAL WAY, WASHINGTON.
(L) LANNY VANDERHOEK RETIRED AND (R) BOB BROCKWAY, EASTSIDE GLASS

The views expressed in Clear View are not necessarily those of WGA, its Board of Directors, Officers, its members or its editorial staff. The WGA does not specifically endorse any products, services or opinions published in Clear View. The WGA, its Board of Directors, Officers and Editor assume no liability for the content of or the reply to any advertisement or article in the CLEAR VIEW.

Clear View Advertising Rates

| AD TYPE | AD SIZE | Non-Member Black and White | Non-Member Color Ad | WGA Member Black & White | WGA Member Color Ad |
|--|-------------------------------------|-------------------------------|------------------------|-----------------------------|------------------------|
| Full Page | 7" x 9 1/2" | \$500.00 | \$800.00 | \$250.00 | \$650.00 |
| Half Page Horizontal* or Vertical** | 7" x 4 1/4" * 3/1/2" x 9 1/2"*** | \$350.00 | \$470.00 | \$150.00 | \$270.00 |
| Quarter Page | 3 1/2" x 4 1/4" | \$190.00 | \$250.00 | \$ 90.00 | \$150.00 |
| Business Card Size | 3 1/2" x 4 1/4" | \$ 75.00 | \$100.00 | \$ 35.00 | \$ 50.00 |

WGA CONTACT INFORMATION:

Maryanne Howell
Executive Director
Clear View Editor
Washington Glass Association
2661 North Pearl, #276
Tacoma, WA 98407
(253)756-9050
(253)756-9030
staff@wg-a.org

Classified Ads Free To Members

Classified ads for members are FREE.
The low rate of \$12.50 per classified ad
applies to non-members.

For additional advertising information, please contact
Maryanne Howell, Executive Director at (253)756-9050
or email at <staff@wg-a.org>.



The Washington Glass Association

2011–2012 Membership/Supporters of the Glass and Glazing Industry

A Glass Enterprise, Centralia
 Access Windows and Glass, Puyallup
 Advanced Entry Systems, Puyallup
 Advanced Glazing Systems, Redmond
 All Service Glass, Inc., Issaquah
 Anderson Consulting, Lynnwood
 Arcadia Northwest, Inc., Kent
 Architectural Systems, Inc., Bellevue
 Architectural Testing, Inc., Kent
 Aspen Industries, Inc., Algona, WA
 Atlas Supply, Inc., Seattle
 Brower Glass Tinting Company, Renton
 Brownco Northwest, Inc., Millcreek
 C. R. Laurence Co., Inc., Kent
 Castle Enterprises, Olympia
 Colorado Steel Sash Co., Inc., Seattle
 Crystalite, Inc., Everett
 Custom Window Company, Redmond
 D.K. Boos Glass Commercial, Lacey
 *DE-EL Enterprise Inc., Monroe
 DeaMor Associates, Inc., Seattle
 Edgetech I.G., Burien
 Emerald Glass, Inc., Burlington
 Eubanks Glass Co. Inc., Centralia
 Evergreen House, Inc., Kirkland
 Fabricated Glass Specialities, Inc., Talent, OR
 Garibaldi Glass Industries, Inc., BC
 General Storefronts, Inc., Arlington
 Glass Doctor of King & Pierce County, Tukwila
 Glassworks, Inc., Seattle
 Glaziers & Glassworkers
 Local Union #188, Seattle
 GTS Services, Portland, OR
 Guardian Industries, Bothell
 Hartung Glass Industries, Tukwila
 Herzog Glass, Inc., Seattle
 Holcam Sales, Inc., Seattle
 ICD, Vancouver
 Kawneer, Inc., Puyallup
 Kell-Chuck Glass Co., Inc., Olympia
 Kenco Construction, Inc., Seattle
 Lami Glass, Langley, BC, CANADA
 Larson's Glass Co., Inc., Puyallup
 * Layton Consulting Ltd, Blaine
 Mercer Windows, Beaverton, OR
 Milgard Manufacturing, Tacoma

Milgard Tempering, Tacoma
 Modern Glass Co., Coeur d'Alene, ID
 National Certified Testing Laboratories NW, Inc., Everett
 National Glass Industries, Inc., Woodinville
 Northwest Shower Door, Seattle
 Northwestern Industries, Seattle
 Oldcastle BuildingEnvelope, Battleground, WA
 Oldcastle BuildingEnvelope, Langley, BC, CANADA
 Olympia Glass Company, Olympia
 Olympic Glass, Inc., Bainbridge Island
 Pacific Architectural Products, Clackamas, OR
 Pacific Glass & Door, Inc., Mukilteo
 Pacific Glass, Inc., Renton
 Pacific Window Systems, Inc., Kent
 Parker Henry Glass & Storefront, Kirkland
 Pilkington Glass, Seattle
 Premier Window Group, Mukilteo
 Rainier Glass, Kent
 RGA Architectural Sales, Redmond
 SAFTI First, San Fransisco, CA
 Savage Wholesale, Tacoma
 Sealant Specialists, Seattle
 Service Auto Glass Inc., Kirkland
 SGS Glass Co. Inc., Tukwila
 Solarium/Skylight, Inc., Kenmore
 Sound Glass Sales, Inc., Bremerton
 Sound Glass Sales, Inc., Tacoma
 Speedy Glass, Seattle
 Standard Aluminum Products,
 New Westminister, BC, CANADA
 Stansell Glass, Inc., Auburn
 Stephens Enterprises, Inc., Fife
 Sullivan Architectural Products, Bellevue
 Sunrise Glass, Inc., Kent
 Technical Glass Products, Inc., Snoqualmie
 Technical Waterproofing, Seattle
 The Glass Racking Co., Seattle
 Tice Industries, Inc., Portland
 Tremco, Inc., Happy Valley, OR
 Vetrotech Saint-Gobain, Auburn
 Vitrum Industries, LTD, Langley, BC, CANADA
 Wakefield Glass, Inc., Seattle
 Walters & Wolf Curtainwall LLC, Mukilteo
 Window Tech., Inc., Lynnwood
 HONORARY LIFETIME MEMBER: Richard A. Neal

TOTAL MEMBERSHIP: 89/*Indicates New Member



6520 212th St. SW, Suite 203
Lynnwood, Wa 98036
(425) 778-2050 FAX: (425) 778-3476
WEBSITE: www.windowtechinc.com

Manufacturer's Agent for Washington, Oregon, Idaho, Alaska

EFCO CORPORATION

- Architectural Aluminum Windows
- Curtainwall
- Storefront and Doors
- Replacement Windows – Historical
- Integral Blinded Windows
- Sliding Glass Doors
- D.O.D. Products

Firestone Metal Products/UNA-CLAD

- Wall Panel Systems
- Column Cover Systems
- Exterior Sun Control Devices

Hope's Architectural Products

- Steel Windows & Doors
- Bronze Windows & Doors
- 3/4 Hour Fire Rated

D-Tech

- Shop Drawing Services

AWV - American Warming & Ventilating

- Louvers & Dampers & Solar Shades

Crane Fulview Door Co.

- Revolving Doors

Dorma Glas

Ellison Bronze, Inc.

- Stainless & Bronze Doors & Balanced Doors

Kane Security Screens

Krieger Specialty Products

- Acoustical & Blast-Pressure & Bullet Resistant

Safti First

- Fire Rated, Blast, Bullet, and Hurrican-Resistant

Schott Corporation

Sentech Architectural Systems

- Structural Glass Walls

Washington Glass Association Health Insurance Benefit

Last year, WGA Board of Directors approved a new member benefit — Access to the Master Builders Health Insurance Trust Fund. The WGA is “Co-Endorsing” the Master Builders Health Insurance Trust Fund.

What this means for you as a WGA Member is that you can now purchase health insurance through the Master Builder’s Health Insurance Trust Fund. There is a yearly access fee of \$240 the Master Builders Association charges. But even with this access fee, some WGA members have already decided to sign up and will save a substantial amount of money on their health insurance costs.

If you qualify for this insurance, complete a “WGA Specific Quote Request Form” compare your quote to your current costs and should the quote save you money and you decide to participate, the WGA will receive one percent of the premiums you pay. These funds will then help support the WGA, its mission, which in turn supports the glass and glazing industry.

This is a win-win situation for our members, the WGA, and the industry we represent and support!

First Step? Contact the WGA office and we will connect you with the Trust Consultant. Be sure to communicate with them that you would like the one percent to go to the WGA. See advertisement on opposite page.

Employee Health Insurance Is Costing You A Bundle. We Can Help!

Despite all the changes in health care reform, the Washington Glass Association and the Master Builders Association Health Insurance Program bundles benefits, services and savings together in one package to save your company big bucks.

Why the WGA/MBA Program?

- ✓ Comprehensive Plan Design
- ✓ Focus on Preventive Care & Wellness
- ✓ Excellent Customer Service
- ✓ Regence BlueShield Provider Network
- ✓ Savings on Your Benefits Package

Who Can Participate?

- ✓ The WGA/MBA Health Insurance Program is a Group Insurance Trust for companies ranging from 2 employees to 500+



Discover what the Washington Glass Association can do for you and your company!

Get started by contacting Maryanne Howell, Executive Director, Washington Glass Association and requesting a Quote Request Form.

It doesn't hurt to get a quote and compare.

253.756.9050
staff@wg-a.org





Consistency

All glass that is subjected to the heat treating process will have some degree of distortion. Poor control of this process can increase distortion significantly (see inset).

Northwestern Industries has invested in a Lite Sentry Distortion Measurement System that provides 100% surface inspection and quantified measurements of all tempered and heat strengthened glass. In fact, all measurements are recorded to disc after fabrication in order to provide you with the assurance that every component is true to your exact specifications.

Extensive training of personnel combined with our Lite Sentry Distortion Measurement System and standards developed over years of research and refinement guarantee a production system that defines, documents, and delivers the highest quality at every step in the process.

So, how does our system stack up against the competition? Take a look and see for yourself.

When quality matters, and consistency is critical, the right solution should be as clear as glass.

Architectural Glass Solutions



P: 1.800.426.2771 • F: 1.206.285.3603
Seattle, Washington • www.nwiglass.com

Washington Glass Association 2011 Scholarship Awards



WGA First Place
Scholarship Winner
Samantha Walsh
Member Company
Pacific Glass, Inc.

Samantha Won
\$1,500.00



Bernie Thueringer, Pacific Glass, Inc., WGA President, presents award to our WGA Second Place Scholarship Winner Kaylin Wilson Member Company:SGS Glass, Inc.

Kaylin Wilson Won
\$1,000.00



Those in attendance made donations to the Tacoma Rescue Mission, thanking WGA Scholarship Judge, Juliet Wallin for her service to the association by judging the scholarship applications.

A donation to the Tacoma Rescue Mission was also made from the WGA General Fund. Between the two sources, the WGA wrote a check out to the Tacoma Rescue Mission for \$370.00.



On June 16, 2011, the Washington Glass Association awarded two scholarships: The First Place \$1,500.00 Scholarship was awarded to Samantha Walsh, WGA Member Company: Pacific Glass, Inc. in Renton. The \$1,000.00 Second Place Scholarship was awarded to Kaylin Wilson, Member Company: SGS Glass Co., Inc. in Tukwila. Our Hawaiian Night Scholarship Dinner Meeting Celebration illustrates one of Washington Glass Association's main missions—to promote education. Thank you to Bonnie Fay, NWI, Director of the WGA who served as 2011 Scholarship Chair. Also, a thank you to Juliet Wallin, Donor and Community Relations for Tacoma Rescue Mission who served as our non-industry related judge. In prior years, the WGA has offered scholarships on even numbered years. This year, because of the economy, the WGA Board voted to offer the scholarship to WGA members for two consecutive years.

Charlie McDonald

1961–2011

Savage Wholesale



Terry Kist, Stephen's Enterprises, Tacoma, Washington with Charlie McDonald at the September 11, 2009 Washington Glass Association Golf Tournament.

Charles H. McDonald III, born January 11, 1961, passed away Friday, April 29, 2011 with his family at his side. Charlie graduated from Bellarmine Preparatory in 1979 and continued his education at the University of Denver where he was an active member of the SAE Fraternity and graduated with a finance degree.

Upon graduation, Charlie began working at Savage Wholesale Building Materials. In his spare time, Charlie enjoyed fishing, hunting, skiing, and was an active member and loved golfing at Tacoma Country and Golf Club. Charlie was also a member of the SOYP Ski Club.

He is survived by his wife Kim, son Charles IV, daughter Abby, mother Mary Janet, and brothers Peter and Andrew McDonald. He was predeceased by his father, Charles H. McDonald Jr. A Rosary was recited Thursday, May 5, 2011, 10:00 am at St. John Bosco Catholic Church in Steilacoom followed by a Funeral Mass.

Donations in Charlie's name to the Floyd and Dolores Jones Cancer Institute at Virginia Mason Foundation, PO Box 1930, D1-MF, Seattle, WA 98111.



Washington Glass Association 26th Annual Golf Tournament September 9, 2011



(L) Gary Towndrow, RGA Architectural Sales,
WGA 2011 WGA Golf Chair and
(R) Chris Johnson, Twin Lakes Golf Pro



Peter Barnhart, Pacific Glass & Door, Inc. with his son, Justin
both volunteering at the 26th Annual Golf Tournament
Peter Barnhart is a member of the WGA Golf Committee.



New WGA Member, Mike DeGraff, DE-EL Enterprises, Inc.
enjoying lunch prior to the noon shot-gun start at
Twin Lakes Golf & Country Club, Federal Way, Washington.



Brian Thompson and WGA Volunteer Bonnie Fay, NWI
at the WGA Hole-in-One Contest at Hole Number 3.
Bonnie Fay is a member of the WGA Golf Committee.



THANK YOU TO OUR 69 WASHINGTON GLASS ASSOCIATION 26TH ANNUAL GOLF SPONSORS

A Glass Enterprise, Inc.
Curtis Ivie

Agalite Shower Doors
Jason Walsh

Allstar Glass Company
Dan Martinez

Arcadia N.W.
Adam Rakus

Atlas Supply, Inc.
John Ittes

Bostik, Inc.
Tom Mylott

Brower Glass Tinting
Richard Sorrells

C.R. Laurence Co., Inc.
Todd Sheppard

Calibre Door Closers
John Linder

Cardinal
Steve Nelson

Castle Enterprises
Richard Castle

Citadel
Scott Swisher

Colorado Steel Sash
Brad Weeks

Crystalite
Stephen T. Richter

Custom Window Co.
Norm Herd

Dawson Door
Laurie Peterson

DeaMor Associates
Jennifer McLaughlin-Shavey

Dow Corning
Chris Combs

Eastside Glass
Pat Mabin

Edgetech I.G.
Carrie Scheetz

Eubanks
Mike Garland

Evergreen House
Tom Neilson

Fabricated Glass Specialties
JR Holtz

Firestone Metal Products
Bud Henson

First Choice Building Products
Mike Murray

Garibaldi Glass
Paul Tendeck

GE Silicones
Dan Clark

Glassworks, Inc.
Tish Oye

Glaziers & Glassworkers Union 188
Douglas Wagner

Guardian Industries
Bill Coady

Hartung Glass
Nick Sciola

Herzog Glass, Inc.
Greg Greenstreet

Holcam Sales, Inc.
Tony Genzale

ICD High Performance Coatings
Kris Vockler

Kawneer
Skip Dill

Larson Glass Co., Inc.
Jerry Larson

Merchant Services USA
Mark Gorman

Milgard Windows
Paul Moran

National Glass Industries
Owen Lubin

Northwestern Industries, Inc.
Tim McQuade

Oldcastle BuildingEnvelope Battleground, Wa
Kurt Tingey

Oldcastle BuildingEnvelope Fife, Wa
Rick Koeller

Oldcastle BuildingEnvelope Major Projects
Michael Maros

Pacific Architectural Products
Mike Watson

Pacific Glass, Inc., Renton
Bernie Thueringer

Pecora Corp.
Tim VanderLinda

Pilkington Glass
Mike Krasula

PPG
Jim Waites

Rainier Glass Company
Bryan Anderson

RGA Architectural Sales
Gary Towndrow

Rocco Company
Joseph Rocco

SAFTI FIRST
Diana San Diego

Savage Wholesale
Andrew McDonald

Sealant Specialists/ John Latta Associates
Paul Von Goedert

SGS Glass Co, Inc.
Susan Stevens

Sika
Thad Brown

Solarium/Skylight, Inc.
Bruce Wichman

Spider
John Zemlin

Star Rentals
Mark Lewis

Stephens Enterprises
Theresa O. Kist

Technical Glass Products
Jerry Razwick

Technical Waterproofing
Mark Hagerty

Tremco Sealants & Waterproofing
Scott Martin

United Rentals
Todd Strobeck

Vetrotech St. Gobain
Laura Lepasca

Vitrum
Bruce Robinson

Wakefield Glass, Inc.
Rick Wakefield

Walters & Wolf Curtainwall
Tom Black

Window Tech, Inc.
Lou Novak



Washington Glass Association 26th Annual Golf Tournament September 9, 2011

(Continued from front page.)



WGA Golf Volunteers and Golf Committee Members
(L) Amy Anderson, Atlas Supply, Inc.
(R) Bonnie Fay, NWI

The Golf Committee members include: WGA Golf Tournament Chair, Gary Towndrow, RGA Architectural Sales, Redmond; Amy Anderson, Atlas Supply, Inc., Seattle; Peter Barnhart, Pacific Glass & Door, Mukilteo; Bill Coady, Guardian Industries Corp, Bothell; Bonnie Fay, NWI, Seattle; Ed Howell, Hartung Glass, Seattle; Richard Sorrells, Brower Tint and Graphics, Renton; Susan Stevens, SGS Glass, Tukwila and Bernie Thueringer, Pacific Glass, Inc., Renton.

Thank you to Tim McQuade, NWI for sponsoring the Golf Tournament fivesome pictures again this year, a great treat for all the players. And a thank you to Tish Oye, Glassworks, Inc. for sponsoring the golf tournament low gross glass trophies! The winners get to take these wonderful trophies to their home or office for all to see.

To the enthusiastic tireless volunteers who make this event possible, I thank you person-



ally. The volunteers work with gusto and appear to enjoy their day as much as the golfers. I am grateful. Thank you to: Sam Berg, TGP and Amy Anderson,

Atlas Supply, Inc. for working at the Hole-in-One; Wanda Buckmaster, Vetrotech for working at the lunch buffet and the door prize station; Ed Howell Hartung Glass for working at the door prize station; Susan Stevens for coordinating all the door prizes; Greg Towndrow, RGA Architectural Sales and Ed Howell for setting up the sponsorship signs prior to the tournament; Mark Hagerty, Technical Waterproofing Inc. for assigning the golfer's starting hole numbers; Bonnie Fay, NWI and Amy Anderson for working at the golfer's registration table; Peter Barnhart, Pacific Glass & Door and his son, Justin, for working at the golfer's give-a-way table; Glenda McQuade, NWI for working with the photographer; Bonnie Fay, Glenda McQuade and Wanda Buckmaster for working at the banquet registration table; Bernie Thueringer, Pacific Glass, Inc. for picking up all the golf sponsor signs following the event and for oversight of keys getting to the carts at just the right time to make for a great shot-gun send off! Finally, a special thank you for Gary Towndrow for his many hours and enthusiastic energy required to chair the WGA Golf Tournament.

Mark your calendar for Friday, September 7, 2012 for the 27th Annual at Twin Lakes Golf & Country Club in Federal Way, Washington.



WGA NEWS TO MEMBERS

WGA ON FACEBOOK

The Washington Glass Association decided to get on the bandwagon and join Facebook. Look for the upcoming link on our web site that will get you to our Facebook page. Or you can try searching for us under Washington Glass Association. We have posted pictures of the WGA 26th Annual Golf Tournament and pictures from our November 17, 2011 WGA Dinner Meeting where our topic that night was Window Films and Graphic. The two speakers that night were Richard Sorrells and John Bell with Brower Tint and Graphics. LIKE US on Facebook and get connected. Social networking is here to stay it looks like.

WGA NEW WEB SITE COMING SOON

The Washington Glass Association web site is being revamped behind the computer screens this year. We are excited to soon be launching our brand new look, our brand new web site. We will let you know when it is up and running. As a member, your company will be listed under our membership web page. Another good reason to keep your dues current.

CONGRATS TODD SHEPPARD WITH CRL

The Washington Glass Association offered a Membership Contest which ended October 31, 2011. Todd Sheppard with CRL won the contest and will be receiving a \$100.00 Red Robin Certificate.

WGA BOARD & OFFICER ELECTIONS

The Washington Glass Association announces our 2012 Board: President, Bernie Thueringer, Pacific Glass Inc.; Vice President, Amy Anderson, Atlas Supply, Inc.; Secretary, Peter Barnhart, Pacific Glass & Door, Inc.; Treasurer, Ed Howell, Hartung Glass; Director Bill Coady, Guardian Industries Corp.; Director Bud Henson, Window Tech., Inc.; Director Jon Larson, Larson Glass; Director Richard Sorrells, Brower Tint and Graphics; Gary Towndrow, RGA Architectural Sales; and Director Jeff Wilson, SGS Glass.

WGA 2012 SCHOLARSHIP APPROVED

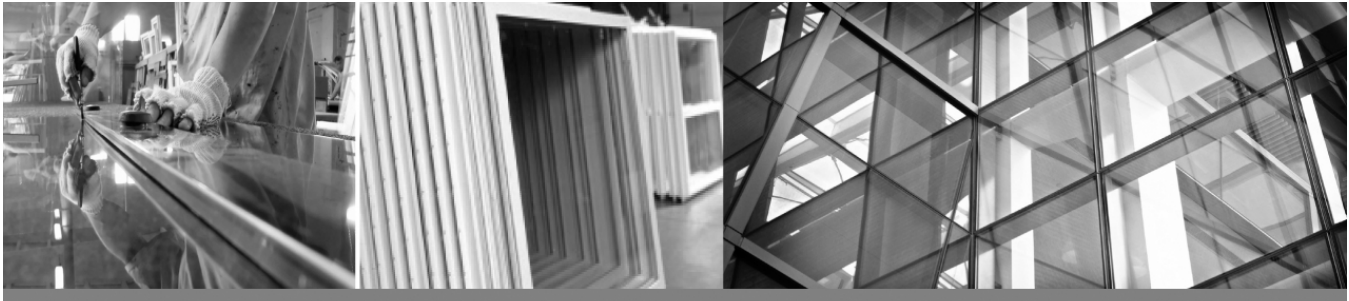
The Washington Glass Association at their December 1, 2011 Board Meeting voted to approved as a member benefit one \$1,500.00 Scholarship and one \$1,000.00 Scholarship for 2012. More information will be coming regarding this benefit shortly after the new year.

WGA BOARD APPROVED 2012 TOPICS

On Thursday, December 1, the Board approved the following topics for 2012:

- ✦ New Glass Products
- ✦ Fire Rated Glazing
- ✦ State of the Economy
- ✦ Seismic Curtainwall

The WGA currently confirming the above topics with speakers.



Seattle

Toll Free (800) 347-5767
 (206) 623-4697
 611 S. Charlestown St.
 Seattle, WA 98108

Lakewood / Tacoma

(253) 983-8882
 4425 100th St. SW, Ste. A
 Lakewood, WA 98498

Portland

Toll Free (800) 806-7952
 (503) 281-6585
 2325 SE 10th Ave.
 Portland, OR 97214

Spokane

(509) 924-2417
 12918 E. Indiana, ste. B
 Spokane Valley, WA 99216

(800) 347-5767



GLAZING & WEATHERPROOFING SEALANTS AND ACCESSORIES
Representatives and Distributors for the Glass Industry

**Proudly serving the Pacific Northwest with
 quality products & knowledgeable service:**

- *Glass Shops*
- *Window Installers*
- *Contract Glaziers*
- *IG Fabricators*
- *Window & Door Manufacturers*



**Dow Corning • 3M • Sika • Bostik • Sonneborn • Pecora • FOMO •
 Gaska • Norton • Gunther • Schnee-Moorehead • ITW Devcon • ITW
 Foamseal • R-Guard & Wet-Flash • Edgetech • Protecto Wrap**

www.atlassupply.com



**Call for Your FREE
 Product Catalog,
 (800) 347-5767**

Washington Glass Association Membership

The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member-driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to the: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org>. Come join us; we are a friendly group, to boot! Questions? Just contact us.

WGA Dues Schedule

Based on Sales Volume in Washington State

| | |
|----------------------------|----------|
| Under \$1 Million..... | \$200.00 |
| \$1 to \$3 Million..... | \$255.00 |
| \$3 to \$5 Million..... | \$330.00 |
| \$5 to \$10 Million..... | \$495.00 |
| \$10 Million and Over..... | \$615.00 |

Contact Name _____

Title _____

Company Name _____

Business Address _____

City _____

State _____

Zip _____

Phone _____

Fax _____

E-mail _____

Signature _____

Sponsoring Member _____



Welcome New WGA Members



Mark Layton
Layton Consulting LTD
Blaine, WA



Mike DeGraff
DE-EL Enterprises, Inc.
Monroe, WA



GUARDIAN
Glass - Automotive - Building Products

Bill Coady, CSI, CCPR
Architectural Sales Manager
Northwest Region

Guardian Industries Corp.
14229 76th Place NE
Kirkland, WA 98034


cell 206-818-7845
tel 425-823-6514
fax 360-542-2257
bcoady@guardian.com

www.guardian.com
www.sunguardglass.com
www.guardianinglass.com

GTS
11481 SW Hall Blvd · Suite 100
Portland, OR 97223-8403

joew@gtsservices.com

p. (503) 968 4704
(800) 209 2369 x 204
f. (503) 624 0433
c. (503) 713 7184
www.gtsservices.com



Stay organized. Stay informed. Stay ahead.

Joe Walsh
Strategic Account Manager

AUTO GLASS FULL SERVICE FLAT GLASS INTERNET MARKETING ALLIANCES SERVICES

REMINDER TO ME:

**INCLUDE IN OUR 2012 BUDGET:
SPONSOR THE WGA
27TH ANNUAL GOLF TOURNAMENT**

FRIDAY, SEPTMEBER 7, 2012

**TWIN LAKES GOLF & COUNTRY CLUB
FEDERAL WAY, WASHINGTON**

HARTUNG

GLASS INDUSTRIES

**Providing Commercial Storefront
Solutions for over 85 years**

For information, samples and locations:

Toll Free: 1-800-552-2227

seattle@hartung-glass.com

www.hartung-glass.com



TOTAL Vision System
Commercial Storefront Entrance
Whatcom Museum, Bellingham, WA
Glazing Contractor: Pacific Aluminum
Architect: Olson Kundig Architects

Washington Washington Glass Association
WGA 2661 North Pearl, #276
Glass Association Tacoma, WA 98407

PRSR STD
U.S.POSTAGE
PAID
TACOMA, WA
PERMIT NO. 356



NATIONAL GLASS

*Great Service and Excellent Quality at Competitive Prices
Wholesale Distribution and Fabrication*

Fabrication

- *Bevels*
- *Cut Sizes*
- *Flat Polish*
- *Cox Mirrors Doors*

Fabricated Product Distribution

- *Tempered Glass*
- *Custom Laminated*
- *Shape Bevels and Polished*
- *Insulated Sealed Units*

17030 Woodinville-Redmond Road
Woodinville, WA 98072
Telephone: 425.488.8126 or 800.521.7061
FAX: 425.488.3712

15507 SE For-Mor Ct. Suite A
Clackamas, OR 97015
Telephone: 503.650.0161 or 866.650.0161
FAX: 503.650.9448