On March 26, 2009, the Washington Glass Association president's gavel passed from outgoing president, Bernie Thueringer, Pacific Glass Inc., Renton to incoming president, Joe Blundell, All Service Glass in Issaquah. Joe Blundell was newly elected to the Board of Directors in 2006. Joe Blundell is owner and president of All Service Glass, who is celebrating their 20th year in business. All Service Glass began as a sole-proprietorship in 1989 and was incorporated in 1994. Joe Blundell, along with his wife and business partner, Michelle, run this "family owned and operated" company together with seven other "team" members. They base their decisions on the desire of positively representing an industry they love through consistent high integrity business practices, fostering strong employee and customer relationships, and by emphasizing quality workmanship. All Service Glass provides residential and light commercial glass and window replacement services, with a strong specialization in wood windows. Joe Blundell looks forward to serving this fourth year on the Washington Glass Association Board of Directors and hopes he can assist the organization in broadening membership and developing a stronger appeal to the residential sector of glass installation.
### WGA Officers and Board of Directors

*(Serving: March 1, 2009 to February 28, 2010)*

- **President**
  - Joe Blundell
  - All Service Glass
  - (425)392-1122
  - <allserviceglass@earthlink.net>

- **Past President**
  - Bernie Thueringer
  - Pacific Glass, Inc.
  - (425)277-1800
  - <bernie@pacific-glass.com>

- **Vice President**
  - Bonnie Fay
  - Northwestern Industries, Inc.
  - (800)426-2771
  - <bonnief@nwglass.com>

- **Secretary**
  - Susan Stevens
  - SGS Glass Company
  - (253)856-8004
  - susan@sgsglass.com

- **Treasurer**
  - Ed Howell
  - Hartung Glass Industries
  - (425)656-2626
  - edh@hartung-glass.com

- **Director**
  - Peter Barnhart
  - Pacific Glass & Door, Inc.
  - (425)315-8841
  - peter@pacificglass.net

- **Director**
  - Bill Coady
  - Guardian Industries Corp.
  - (425)823-6514
  - bcoady@guardian.com

- **Director**
  - Mike Garland
  - Eubanks
  - (360)736-3314
  - eubanks@localaccess.com

- **Director**
  - John Ittes
  - Atlas Supply, Inc.
  - (206)623-4897 Ext. 127
  - john.ittes@atlassupply.com

- **Director**
  - Gary Towndrow
  - RGA Architectural Sales
  - (425)881-8397
  - glassguys@msn.com

### WGA News Flash...

Washington Glass Association will be considering various program topic meetings for 2010 in October of 2009. If you have suggestions, please contact the WGA office at (253)756-9050 or <staff@wg-a.org>. We listen.

**WGA 24 Annual Golf Tournament:** September 11, 2009

*(See details of on page 11.)*

**Membership Contest Deadline:** October 31, 2009

*(See details of on page 9.)*

**Next WGA Dinner Meeting:** November 12, 2009

*Embassy Suites, Tukwila, 5:30 pm*

### Washington Glass Association

2661 North Pearl, #276

Tacoma, WA 98407

www.wg-a.org

Ph. (253)756-9050  Fx. (253)756-9030  E. staff@wg-a.org

The views expressed in the CLEAR VIEW are not necessarily those of WGA, its Board of Directors, Officers, its members or its editorial staff. The WGA does not specifically endorse any products, services or opinions published in the CLEAR VIEW. The WGA, its Board of Directors, Officers and Editor assume no liability for the content of or the reply to any advertisement or article in the CLEAR VIEW.

### Clear View Advertising Rates

<table>
<thead>
<tr>
<th>Business Card Size</th>
<th>3 1/2” x 2”</th>
<th>$35 member/$45 non-member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quarter Page</td>
<td>3 1/2” x 4 7/8”</td>
<td>$90 member/$120 non-member</td>
</tr>
<tr>
<td>Half Page (Vertical)</td>
<td>3 3/4” x 9”</td>
<td>$150 member/$180 non-member</td>
</tr>
<tr>
<td>Half Page (Horizontal)</td>
<td>7” x 5”</td>
<td>$150 member/$180 non-member</td>
</tr>
<tr>
<td>Full Page</td>
<td>7 1/2” x 9 7/8”</td>
<td>$250 member/$280 non-member</td>
</tr>
</tbody>
</table>

### Classified Ads Free to Members

Classified ads for members are FREE. The low rate of $12.50 per classified ad applies to non-members.

For additional advertising information, please contact Maryanne Howell, Executive Director at (253)756-9050 or email at <staff@wg-a.org>.
All glass that is subjected to the heat treating process will have some degree of distortion. Poor control of this process can increase distortion significantly (see inset).

Northwestern Industries has invested in a Lite Sentry Distortion Measurement System that provides 100% surface inspection and quantified measurements of all tempered and heat strengthened glass. In fact, all measurements are recorded to disc after fabrication in order to provide you with the assurance that every component is true to your exact specifications.

Extensive training of personnel combined with our Lite Sentry Distortion Measurement System and standards developed over years of research and refinement guarantee a production system that defines, documents, and delivers the highest quality at every step in the process.

So, how does our system stack up against the competition? Take a look and see for yourself.

When quality matters, and consistency is critical, the right solution should be as clear as glass.

Architectural Glass Solutions

NORTHWESTERN INDUSTRIES, INC.
P: 1.800.426.2771 • F: 1.206.285.3603
Seattle, Washington • www.nwiglass.com
Glazing & Weatherproofing Sealants and Accessories

Quality Products for Construction & Industry Since 1917

Proudly serving the Pacific Northwest with quality products & knowledgeable service:

- Glass Shops
- Window Installers
- Contract Glaziers
- IG Fabricators
- Window & Door Manufacturers

To order your FREE product catalog, call us at (800) 347-5767 or email us at info@atlassupply.com
**Schedule:**
- **Registration:** 10:00 a.m.
- **Lunch:** 10:15 a.m.
- **Shot Gun Start:** 12:00 NOON
- **Social Hour Approx.:** 6:00 p.m.
- **Dinner Approx.:** 6:30 p.m.

**Costs:**
- **Golf Sponsorship:** $175.00
- **Golf, Cart, Dinner Members:** $177.00 pp
- **Golf Cart, Dinner Non-Members:** $225.00 pp
- **Extra Optional Cart:** $56.00 ea
- **Banquet Only:** $55.00 pp

**Note:** Sponsors Receive Member Pricing

*Each fivesome will automatically receive two carts per fivesome. However, you have an opportunity to purchase an extra cart for your fivesome. Golf tournament format: Five-person scramble! No Jeans, please inform your guests. WGA accepts Check, Visa or Mastercard payment.*

**Deleglines:**
- **Registration is open to WGA members and Sponsors through July 31, 2009.**
- **Member companies and sponsors are limited to two fivesomes until July 31, 2009.**
- **Non-members may register beginning August 1st based on a first come, first serve basis.**
- A maximum of 160 golfers for the tournament.

TOURNAMENT IS DESIGNED FOR THE ENJOYMENT OF THE GLASS INDUSTRY AND RELATED AREAS CLOSELY TIED WITH THE GLASS INDUSTRY PLEASE. INVITE GLASS AND RELATED GLASS GOLFERS!!!!!!! ----PAYMENT RESERVES YOUR SPOTS-----

Dress code: Remember, there is a course dress code which must be followed. It includes NO JEANS.

**Rule:** Absolutely no alcohol to be brought on course! Beverages and food must be purchased from course.

**Starting Hole Assignments:** Starting hole assignments will be given to you the day of the tournament.

**Lunch and Banquet:** Lunch will be provided to golfers beginning at 10:15 to 11:30 am, compliments of our Washington Glass Association Golf Sponsors!!! Awards Banquet to follow tournament: Prime Rib.

**Captain’s Meeting:** Captain’s Meeting to be held at 11:15 am to 11:30 a.m in Banuquet Room. A must!

Costs reflect an increase in golf course costs. Have a great day, keep playing moving and respect the course!
Jerry Jackson and Steve Kotz Know How to Dress For a WGA Meeting

Jerry Jackson, Vetrotech Saint-Gobain and Steve Kotz, Hartung attended our November 2008 dinner meeting not knowing their attire was almost identical. They both had on a black vest with a white pin-striped open collar shirt. We all had a good chuckle. As they say, "Great minds think alike." Or shall we say,..."Great minds dress alike?"

In Memory of Jim Garland, Eubanks Glass, Centralia...

Jim Garland, Eubanks Glass, Centralia, born September 4, 1945, passed away on May 1, 2009 in Palm Springs, California. Jim Garland was the second secretary for the WGA. His father, Frank Garland, was the very first secretary of the WGA. Jim Garland's son, Mike Garland, currently serves on the Board for the Washington Glass Association. Below is a picture taken in 1989 when Mike Garland received one of the three first WGA Scholarship Awards. Pictured along side him is his father, Jim Garland. Jim will be missed!

Larson's Glass, Puyallup 1946 Chevy Work Truck Restored...

...Same Truck in 1946
Now, A Look Back 21 Years ago...

1988 WGA Tournament

2008 WGA Winning Golf Team
Introducing the brand new spandrel production capabilities at Hartung Glass Industries. Hartung Glass has expanded and enhanced its spandrel product portfolio by investing in state of the art ceramic frit equipment. The new equipment allows Hartung to bring large size, high volume, full coverage Ceramic Frit and Opaci-Coat products to you.

New Spandrel Capabilities: Large Format, High Volume, Customization

Silk Screening:
• Largest size option in the Pacific Northwest.
• Screen both Ceramic Frit and Opaci-Coat colors.
• Flexible customization options

Roll-Coat:
• High Volume
• Short lead times
• Unlimited customization options
• Standard and custom color options

Standard Frit Patterns and Colors:
Hartung Glass stocks three Ceramic Frit standard patterns (see display). Our stock colors are black, white and etched frit with the ability to both Silk Screen and Roll-Coat the etched frit. Additional patterns and colors are available as custom orders.

Call your local Hartung Glass Industries branch or Sales Representative for pricing and delivery options.

State of the Art Equipment:

ATMA GS2040 printer is specially designed for screen printing on flat glass for the architectural industries. This printer coupled with our Roll-Coat equipment establishes Hartung Glass Industries as the premier spandrel supplier in the Pacific Northwest.

Equipment Specifications:

<table>
<thead>
<tr>
<th>Glass Thickness:</th>
<th>3-19 mm</th>
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</thead>
<tbody>
<tr>
<td>Max. Print Area:</td>
<td>79” x 144”</td>
</tr>
<tr>
<td>Min. Print Area:</td>
<td>24” x 24”</td>
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</table>

ATMA GS2040 Semi-Automatic Flat Glass Screen Printer
WGA People, Places and Business Column

SageElectrochromics, makers of SAGEGlass electronically tintable glazing, has named a new Regional Sales Manager for their Western Region.

Rick Locke is based in Bellevue, Washington and will serve as Sages's Regional Sales Manager for the Western US and Western Canada. Rick brings a unique combination of computer software and technology experience matched with glass, window and glazing experience. His glass window and glazing experience spans 20 years and ranges from working in a family glass business to managing territories and sales teams for Milgard, NWI and Viracon. Rick also co-founded RGA Architectural Sales, a manufacturer's representative company based in Redmond, Washington. Most recently, Rick was a Director of Sales for Microsoft's OEM Division where he was responsible for worldwide sales of Microsoft software to companies like Dell Computer, IBM/Lenovo, Toshiba and NEC. Rick Locke contact information: <rlocke@sage-ec.com>.

The People Places and Business Column is free to WGA Members, just contact the office at 253.756.9050 or email staff@wg-a.org for more information.

### WGA Sponsors Membership Contest

The Board for the Washington Glass Association is sponsoring another membership contest. To the individual who sponsors the most new members will receive $100.00 Cash. Contest ends October 31, 2009. Last year, we had a tie between Bernie Thueringer, Pacific Glass, Inc., Renton and Ed Howell, Hartung Glass. WGA has membership brochures. Just call and we can send one out to a potential member or we can send you some brochures to give out to interested industry members.

<table>
<thead>
<tr>
<th>Manufacturer's Agent for Washington, Oregon, Idaho, Alaska</th>
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<tbody>
<tr>
<td>EFCO Corporation</td>
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<tr>
<td>- Architectural Aluminum Windows</td>
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<tr>
<td>- Curtainwall</td>
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<tr>
<td>- Storefront and Doors</td>
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<tr>
<td>- Replacement Windows - Historical</td>
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<tr>
<td>- Integral Blinded Windows</td>
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<tr>
<td>- Sliding Glass Doors</td>
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<tr>
<td>- Impact Grade Products</td>
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<tr>
<td>Hope's Architectural Products</td>
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<tr>
<td>- Steel Windows &amp; Doors</td>
</tr>
<tr>
<td>- Bronze Windows &amp; Doors</td>
</tr>
<tr>
<td>- 3/4 Hour Fire Rated</td>
</tr>
<tr>
<td>- Detention Windows</td>
</tr>
<tr>
<td>Firestone Metal Products/UNA-CLAD</td>
</tr>
<tr>
<td>- Wall Panel Systems</td>
</tr>
<tr>
<td>- Column Cover Systems</td>
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<tr>
<td>- Exterior Sun Control Devices</td>
</tr>
<tr>
<td>Crane Fulview Door Co.</td>
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<tr>
<td>- Revolving Doors</td>
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<tr>
<td>Ellison Bronze, Inc.</td>
</tr>
<tr>
<td>- Stainless &amp; Bronze Doors</td>
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<tr>
<td>- Balanced Doors</td>
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<tr>
<td>Schott Corporation</td>
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<tr>
<td>- Amiran Anti-Reflective Glass</td>
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<tr>
<td>- ASI Photovoltaic Glass</td>
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<tr>
<td>- OKALUX Light Diffusing Glass</td>
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<tr>
<td>- OKASOLAR Solar Controlling Glass</td>
</tr>
<tr>
<td>- OKATECH Transparent Light Diffusing Glass</td>
</tr>
<tr>
<td>- LED Glass</td>
</tr>
<tr>
<td>Kane Security Screens</td>
</tr>
</tbody>
</table>
Washington Glass Association Membership

The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org>. Come join us; we are a friendly group, to boot! Questions? Just contact us.

WGA Dues Schedule
Based on Sales Volume in Washington State
Under $1 Million.................................$200.00
$1 to $3 Million...................................$255.00
$3 to $5 Million...................................$330.00
$5 to $10 Million.................................$495.00
$10 Million and Over...........................$615.00

Contact Name
Title
Company Name
Business Address
City
State
Zip
Phone
Fax
E-mail
Signature
Sponsoring Member

Warm Welcome to our New WGA Members

Matt Flath
Evans Glass, Inc.
Seattle, WA

Rick Locke
Sage Electrochromics
Company based in:
Faribault, MN
Rick Locke bsd in:
Bellevue, WA

Adam Keane
The Glass Racking Company
Seattle, WA

Congrats JR Holtz
Fabricated Glass Specialties
Won Timely Paid Dues Drawing

Congratuations to JR Holtz of Fabricated Glass Specialties, Talent Oregon who won the 08-09 Timely Paid Dues Contest. JR Holtz won a 150 gift certificate to a restaurant. The 09-10 Timely Dues Drawing will take place in Spring of 2010.
Members of the Washington Glass Association

"Supporters Of Our Industry"

A & C Glass, Woodinville
A Glass Enterprise, Centralia
Access Windows & Glass, LLC, Puyallup
Advanced Entry Systems, Puyallup
Advanced Glazing Systems, LLC Redmond
All Service Glass, Inc., Issaquah
Allstar Glass Company, Spokane
Alumet Mfg., Inc., Marysville
Anderson Consulting, Lynnwood
Arcadia Northwest, Inc., Redmond
Architectural Systems, Inc., Bellevue
Architectural Testing, Inc., Kent
Aspen Industries, Inc., Algona, WA
Atlas Supply, Inc., Seattle
BFC Architectural Metals, Inc., Seattle
Boos Commerical Glass, Lacey
Brower Glass Tinting Company, Renton
Brownco NW, Millcreek
C.R.Laurence Co., Inc., Kent
Castle Enterprises, Olympia
Colorado Steel Sash Co., Inc., Seattle
Crystalite, Inc., Everett
Custom Window Company, Redmond
DeaMor Associates, Inc., Seattle
Eastside Glass Co., Inc., Kirkland
Emerald Glass, Inc., Burlington
Eubanks Glass Co. Inc., Centralia
*Evans Glass Inc., Seattle
Evergreen House, Inc., Kirkland
Fabricated Glass Specialties, Inc., Talent, OR
Garibaldi Glass Industries, Inc., B.C.
General Storefronts, Inc., Everett
Glass Doctor, Tukwila
Glassworks, Inc., Seattle
Glaziers & Glassworkers Local Union #188, Seattle
*GTS Services, Portland, OR
Guardian Industries, Bothell
Hartung Glass Industries, Tukwila
Herzog Glass, Inc., Seattle
Holcam Sales, Inc., Seattle
ICD, Vancouver
Kawneer, Inc., Puyallup
Kell-Chuck Glass Co., Inc., Olympia
Kenco Contruction, Inc., Seattle
Lami Glass, Langley BC, CANADA
Larson's Glass Co., Inc., Puyallup
Lindstrom Inc., Lake Forest Park
Mercer Windows, Beaverton OR
Milgard Manufacturing, Tacoma
Modern Glass Company,
  Coeur d'Alene, ID
Morse Industries, Kent
National Glass Industries, Inc., Woodinville
Niemen Glass of Kent, Kent
Northwest Shower Door, LLC Seattle
Northwestern Industries, Inc., Seattle
Oldcastle Glass, Battleground, WA
Oldcastle Glass, Langley, BC
Oldcastle Glass Engineer Products, Fife
Olympic Glass, Inc., Bainbridge Island
Pacific Architectural Products, Clackamas, OR
Pacific Glass & Door, Inc., Mukilteo
Pacific Glass, Inc., Renton
Pacific Window Systems, Inc., Kent
Parker Henry Glass & Storefront, Kirkland
Pilkington N. America, Toledo, OH
Ply Gem Windows, Auburn
Premier Window Group, Mukilteo
Professional Glass, Seattle
Puget Sound Aluminum, Tacoma
Quality Testing, Inc., Everett
Rainier Glass, Kent
Reflection Industries, Maple Valley
RGA Architectural Sales, Redmond
SAFTI First, San Fransisco, CA
*Sage Electrochromics, Faribault, MN
Savage Wholesale, Spokane
Sealant Specialist/John Latta Assoc.
  Seattle
Service Auto Glass Inc., Kirkland
SGS Glass Co. Inc., Tukwila
Solarium Skylights Inc., Kenmore
Sound Glass Sales, Inc., Bremerton
Sound Glass Sales, Inc., Kent
Sound Glass Sales, Inc., Tacoma
Speedy Glass, Seattle
Standard Aluminum Products, BC
Stephens Enterprises, Inc., Fife
Sullivan Architectural Products, Bellevue
Sunrise Glass, Inc., Kent
Technical Glass Products, Inc., Snoqualmie
Technical Waterproofing, Seattle
*The Glass Racking Co., Seattle
Tice Industries, Inc., Portland
Tremco, Inc., Milton
United States Aluminum Corp., Sammamish
Vetrotech Saint-Gobain, Auburn
Vitrum Industries, Langley, BC
Vulcan Products, Inc., Woodinville
Wakefield Glass, Inc., Seattle
Walters & Wolf Curtainwall LLC, Mukilteo
Weathervane Windows, LLC, Kent
Window Tech., Inc., Lynnwood

HONORARY
LIFETIME MEMBER:
Richard A. Neal

Total Membership: 102
(As of 8/28/09)
(Membership application on page 4)

Washington Glass Association members and their company's links are posted at our web site:
www.wg-a.org
Great Service and Excellent Quality at Competitive Prices
Wholesale Distribution and Fabrication

Fabrication
- Bevels
- Cut Sizes
- Flat Polish
- Cox Mirrors Doors

Fabricated Product Distribution
- Tempered Glass
- Custom Laminated
- Shape Bevels and Polished
- Insulated Sealed Units

Washington Glass Association
2661 North Pearl, #276
Tacoma, WA 98407

WGA Golf Tournament
Friday, September 11, 2009
SOLD OUT