On March 25, 2010, Past President, Joe Blundell of All Service Glass in Issaquah passed the president’s gavel to Mike Garland of Eubanks Glass, Centralia. Once again the president’s gavel changes hands but the mission, purpose and ethics of the Washington Glass Association remain unchanged.

So far this year, the WGA has featured topics such as: Business Communications, BIM (Building Information Management) and Lead Paint Awareness—challenging topic for our industry. All meetings were well attended. Education is one of our main goals at the WGA and our membership is eager to gain insights into the industry that will help them succeed.

We have a brand new member benefit we are excited to announce – Access to the Master Builders Health Trust Fund!

For a yearly access fee of $240, charged by Master Builders, you, as a WGA member, can access the Master Builders Health Trust Fund, and this could mean savings to your company. It has saved some WGA members money already. Call the WGA office for a phone number and contact name to determine if you qualify for access!
WGA Officers and Board of Directors

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eubanks@localaccess.com

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RGA Architectural Sales
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glassguys@msn.com

WGA News Flash...

New WGA Member Benefit:
Access to the
Master Builders Health Insurance Trust Fund
See Page 10.

WGA New Web Site in the Works this Year.

The WGA 25th Annual Golf Tournament
Friday, September 10, 2010
Twin Lakes Golf & Country Club, Federal Way, WA
See Page 9.

Washington Glass Association Dinner Meetings
November 18, 2010/Safety Glazing Codes

WGA Membership Contest
Deadline: October 31, 2010

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* Milgard Tempering, Tacoma
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Sullivan Architectural Products, Bellevue
Sunrise Glass, Inc., Kent
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On May 20, 2010, the Washington Glass Association awarded two scholarships. A $1,500.00 scholarship was awarded to Chelsea Parker, member company: Vitrum Industries, LTD. The second was for $1,000.00 awarded to Solomon Ville, member company: Hartung Glass Industries. Our Hawaiian Night Scholarship Celebration is a favorite event of the Washington Glass Association because one of our main missions is to promote education. Thank you to Mike Garland, President of the WGA who served as 2010 Scholarship Chair. Mike Garland won one of the first WGA Scholarship back in 1989!
Paul VanderHoek passed away on April 21, 2010 at the age of 94. Paul was born in Elk, Washington just outside Spokane where he grew up, and then moved to Ballard as a teenager. Several of his family were members of the Salvation Army and Paul played in their band while in high school. Paul VanderHoek’s father started Eastside Glass Company in 1945, which Paul joined a year later and soon took over the business, located on Main Street in Bellevue. Paul was the founder and past president of both the Bellevue Chamber of Commerce and the now Bellevue Downtown Association. Paul and his wife, Reda, were married for 70 years before her death in 2007. They had three sons, Ted (Kathy), Lance (Deborah) and Stu (Karen), eight grandchildren and eight great-grandchildren. A celebration of his life was held at Saint Lukes Lutheran church in Bellevue on May 4, 2010.

Editor’s Note: The picture above of Paul T. VanderHoek was taken in September of 1990 at the WGA Golf Tournament. I was six month’s pregnant with my second child, suffering that day with back pain. Mr. VanderHoek, as I would address him, took time out of his busy golf day to demonstrate pressure points in my hand that would alleviate my back pain. A moment of kindness is never forgotten.
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Washington Glass Association
25th Anniversary Annual Golf Tournament
Friday, September 10, 2010

Spots Available

Schedule:
Registration: 10:00 am
Lunch: 10:15 am
Shot Gun Start: 12:00 pm
Social Hour Approx.: 6:00 pm
Dinner Approx.: 6:30 pm

Costs:
- Golf Sponsorship: $175.00
- Golf, Cart, Dinner Members: $180.00 pp
- Golf Cart, Dinner Non-Members: $225.00 pp
- Extra Optional Cart: $56.00 ea*
- Banquet Only: $55.00 pp
- Total Amount Due: $-

WGA Accepts Checks, Visa and Mastercard

Note: Sponsors Receive Member Pricing

Company Name for Sponsorship Promo Listing: ____________________________
Contact Name for Sponsorship Promo Listing: ____________________________

*Each fivesome will automatically receive two carts per fivesome. You have an opportunity to purchase an extra cart for your fivesome.

Name                                      Card Number Number                  Amount                       Expiration Date

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1. GOLF CAPTAIN:  
2.  
3.  
4.  
5.  

Contact Name for Sponsorship Promo Listing:

Refund Deadline: August 13th

Deadlines: Registration is open to WGA members and sponsors through July 31, 2010. Member companies and sponsors are limited to two fivesomes until July 31, 2010. Non-members may register beginning August 1, 2010, based on a first-come, first-serve basis. A maximum of 160 golfers.

Golf Captain’s Meeting: Captain’s Meeting to be held at 11:15 am to 11:30 a.m in Banquete Room.
Dress code: Remember, there is a course dress code which must be followed. It includes NO JEANS.
Extra Cart: Purchase your extra cart now. One fivesome automatically receives two carts!
Rule: Absolutely no alcohol to be brought on course! Beverages/food must be purchased from course.
Starting Hole Assignments: Starting hole assignments will be given to you the day of the tournament.
Lunch and Banquet: Lunch will be provided to golfers beginning at 10:15 to 11:30 am, compliments of our Washington Glass Association Golf Sponsors!!! Awards Banquet follows tournament: Prime Rib.
Notes: TOURNAMENT IS DESIGNED FOR THE ENJOYMENT OF THE GLASS INDUSTRY AND RELATED AREAS CLOSELY TIED WITH THE GLASS INDUSTRY PLEASE. INVITE GLASS AND RELATED GLASS GOLFERS! YOUR PAYMENT RESERVES YOUR SPOTS!

IF YOU WANT AN EXTRA CART, ORDER IT NOW AS COURSE ORDERS CARTS AHEAD OF TIME.
WGA Announces New Medical Insurance Benefit

The WGA Board of Directors recently approved a new member benefit—Access to the Master Builders Health Insurance Trust Fund. The WGA is “Co-Endorsing” the Master Builders Health Insurance Trust Fund.

What this means for you as a WGA Member is that you can now purchase health insurance through the Master Builder’s Health Insurance Trust Fund. There is a yearly access fee of $240 the Master Builders Association charges. But even with this access fee, some WGA members have already decided to sign up and will save a substantial amount of money on their health insurance costs.

If you qualify for this insurance, complete a “WGA Specific Quote Request Form” compare your quote to your current costs and should the quote save you money and you decide to participate, the WGA will receive one percent of the premiums you pay. These funds will then help support the WGA, its mission, which in turn supports the glass and glazing industry.

This is a win-win situation for our members, the WGA, and the industry we represent and support!

Please communicate with the Trust Consultants that you would like the one percent to go to the WGA. Call WGA 253.756.9050 for the next step. You won’t know unless you call.

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Based on Sales Volume in Washington State
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$3 to $5 Million...................................$330.00
$5 to $10 Million.................................$495.00
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Hartung Glass Industries and Holcam Sales, Inc. announced on June 14, 2010 that the companies have signed a definitive agreement under which Hartung has acquired Holcam Sales, Inc. Holcam Sales, Inc. is a long-time respected Seattle-based bath and shower enclosure manufacturer.

Hartung Glass Industries reported the Seattle location will continue operating as Holcam Sales Inc. “This acquisition marks the integration of two premier Bath Enclosure companies: Holcam and Agalite with highly experienced management teams, strong reputations for quality, skilled work forces and elaborate distribution networks, which will tremendously enhance the product lines and service levels we provide to our customers,” says Hartung Glass Industries president and owner, Nick Sciola (L).

Holcam Sales, Inc. began in 1960 by former owner John Holmes. Rick Wenala (R) will remain as Holcam’s General Manager.

Atlas Supply Invitation: Beginning July 2, 2010 and going through September 3, 2010 join Atlas Supply Inc for Summer BBQ Fridays at their Seattle office. Time: 11:00 am to 1:00 pm. Event includeds complimentary BBQ and manufacturer demonstrations. Subject to change without notice

Milgard Tempering announces the return of Janet Martini to their sales force. Janet started with Milgard in 1977 working in the sales department. Her passion for the business was quickly evident as she progressed not only in her position but in her commitment to great customer service.

In 1989, Milgard trademarked a ceramic frit, screen print product called EtchMatte. Janet was instrumental in the success of this product, taking on the lead role by contacting screen printers and architects and before long she lovingly was given the title of “EtchMatte Queen.” When folks see an EtchMatte product they see the passion of one...Janet Martini!

A few years back Milgard Tempering went through a change in structure and Janet decided to venture into a new career path. Well now after just a few short years Janet and Milgard Tempering are teamed back up. Janet Martini....Welcome Home! Janet Martini’s contact info: janetmartini@milgard.com and her cell number is 253.606.1067.

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