

# Washington Glass Association

## *From President to President*

*Bernie Thueringer, Pacific Glass, Inc, Renton  
 Passes Gavel to Incoming President, Joe Blundell,  
 All Service Glass, Issaquah*

On March 26, 2009, the Washington Glass Association president's gavel passed from outgoing president, Bernie Thueringer, Pacific Glass Inc., Renton to incoming president, Joe Blundell, All Service Glass in Issaquah. Joe Blundell was newly elected to the Board of Directors in 2006. Joe Blundell is owner and president of All Service Glass, who is celebrating their 20th year in business. All Service Glass began as a sole-proprietorship in 1989 and was incorporated in 1994. Joe Blundell, along



*(L) Joe Blundell, All Service Glass, Issaquah  
 (R) Bernie Thueringer, Pacific Glass, Inc., Renton*

with his wife and business partner, Michelle, run this "family owned and operated" company together with seven other "team" members. They base their decisions on the desire of positively representing an industry they love through consistent high integrity business practices, fostering strong employee and customer relationships, and by emphasizing quality workmanship. All Service Glass provides residential and light commercial glass and window replacement services, with a strong specialization in wood windows. Joe Blundell looks forward to serving this fourth year on the Washington Glass Association Board of Directors and hopes he can assist the organization in broadening membership and developing a stronger appeal to the residential sector of glass installation.

<p><b>WGA Officers and Board of Directors</b> (Serving: March 1, 2009 to February 28, 2010)</p>	<p><b>WGA News Flash...</b></p>															
<p>President Joe Blundell All Service Glass (425)392-1122 &lt;allserviceglass@earthlink.net&gt;</p> <p>Past President Bernie Thueringer Pacific Glass, Inc. (425)277-1800 &lt;berniet@pacific-glass.com&gt;</p> <p>Vice President Bonnie Fay Northwestern Industries, Inc. (800)426-2771 &lt;bonnief@nwiglass.com&gt;</p> <p>Secretary Susan Stevens SGS Glass Company (253)856-8004 susan@sgsglass.com</p> <p>Treasurer Ed Howell Hartung Glass Industries (425)656-2626 edh@hurtung-glass.com</p> <p>Director Peter Barnhart Pacific Glass &amp; Door, Inc. (425)315-8841 peter@pacificglass.net</p> <p>Director Bill Coady Guardian Industries Corp. (425)823-6514 bcoady@guardian.com</p> <p>Director Mike Garland Eubanks (360)736-3314 eubanks@localaccess.com</p> <p>Director John Ittes Atlas Supply, Inc. (206)623-4697 Ext. 127 john.ittes@atlassupply.com</p> <p>Director Gary Towndrow RGA Architectural Sales (425)881-8397 glassguys@msn.com</p>	<p>Washington Glass Association will be considering various program topic meetings for 2010 in October of 2009. If you have suggestions, please contact the WGA office at (253)756-9050 or &lt;staff@wg-a.org&gt;. We listen.</p>															
	<p><b>WGA 24 Annual Golf Tournament: September 11, 2009</b> (See details of on page 11.)</p>															
	<p><b>Membership Contest Deadline October 31, 2009</b> (See details of on page 9.)</p>															
	<p><b>Next WGA Dinner Meeting: November 12, 2009</b> Embassy Suites, Tukwila, 5:30 pm</p>															
	<p><b>Washington Glass Association</b> 2661 North Pearl, #276 Tacoma, WA 98407 www.wg-a.org ph. (253)756-9050 fx. (253)756-9030 e. staff@wg-a.org</p>															
	<p>The views expressed in the CLEAR VIEW are not necessarily those of WGA, its Board of Directors, Officers, its members or its editorial staff. The WGA does not specifically endorse any products, services or opinions published in the CLEAR VIEW. The WGA, its Board of Directors, Officers and Editor assume no liability for the content of or the reply to any advertisement or article in the CLEAR VIEW.</p>															
	<p><b>Clear View Advertising Rates</b></p> <table border="1"> <tr> <td>Business Card Size</td> <td>3 1/2" x 2"</td> <td>\$ 35 member/\$45 non-member</td> </tr> <tr> <td>Quarter Page</td> <td>3 1/2" x 4 7/8"</td> <td>\$ 90 member/\$120 non-member</td> </tr> <tr> <td>Half Page (Vertical)</td> <td>3 3/4" x 9"</td> <td>\$150 member/\$180 non-member</td> </tr> <tr> <td>Half Page (Horizontal)</td> <td>7" x 5"</td> <td>\$150 member/\$180 non-member</td> </tr> <tr> <td>Full Page</td> <td>7 1/2" x 9 7/8"</td> <td>\$250 member/\$280 non-member</td> </tr> </table>	Business Card Size	3 1/2" x 2"	\$ 35 member/\$45 non-member	Quarter Page	3 1/2" x 4 7/8"	\$ 90 member/\$120 non-member	Half Page (Vertical)	3 3/4" x 9"	\$150 member/\$180 non-member	Half Page (Horizontal)	7" x 5"	\$150 member/\$180 non-member	Full Page	7 1/2" x 9 7/8"	\$250 member/\$280 non-member
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<p><b>WGA CONTACT INFORMATION:</b> Maryanne Howell Executive Director Clear View Editor Washington Glass Association 2661 North Pearl, #276 Tacoma, WA 98407 (253)756-9050 (253)756-9030 staff@wg-a.org</p>	<p><b>Classified Ads Free to Members</b></p> <p>Classified ads for <u>members</u> are FREE. The low rate of \$12.50 per classified ad applies to non-members.</p> <p>For additional advertising information, please contact Maryanne Howell, Executive Director at (253)756-9050 or email at &lt;staff@wg-a.org&gt;.</p>															



# Consistency

All glass that is subjected to the heat treating process will have some degree of distortion. Poor control of this process can increase distortion significantly (see inset).

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# WASHINGTON GLASS ASSOCIATION 24TH ANNUAL GOLF TOURNAMENT FRIDAY, SEPTEMBER 11, 2009



"...we Remember"

Mail to: Washington Glass Association  
2661 North Pearl, #276  
Tacoma, WA 98407

@ Twin Lakes Golf & Country Club, Federal Way

Telephone 253-756-9050

253-756-9030 Fax

**Schedule:**

**Registration:** 10:00 a.m.  
**Lunch:** 10:15 a.m.  
**Shot Gun Start:** 12:00 NOON  
**Social Hour Approx.** 6:00 p.m.  
**Dinner Approx.** 6:30 p.m.

**Costs:**

<b>Golf Sponsorship</b>	<b>\$175.00</b>	<b>\$</b>	_____
<b>Golf, Cart, Dinner Members</b>	<b>\$177.00 pp</b>		_____
<b>Golf Cart, Dinner Non-Members</b>	<b>\$225.00 pp</b>		_____
<b>Extra Optional Cart*</b>	<b>\$ 56.00 ea</b>		_____
<b>Banquet Only</b>	<b>\$ 55.00 pp</b>	<b>\$</b>	_____

**Note: Sponsors Receive Member Pricing**

\*Each fivesome will automatically receive two carts per fivesome. However, you have an opportunity to purchase an extra cart for your fivesome. Golf tournament format: Five-person scramble! No Jeans, please inform your guests. **WGA accepts Check, Visa or Mastercard payment.**

Name: \_\_\_\_\_ Amount: \_\_\_\_\_ Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

**Company Name for Sponsorship Promo Listing:**



**Contact Name for Sponsorship Promo Listing:**



Golfer's Name:

Company Name:

Contact Information:

Captain

Captain's E-mail:

Phone:

Phone:

Phone:

Phone:

**SOLD OUT**

*Refund Deadline: August 14th*

**Deadlines:** Registration is open to WGA members and Sponsors through July 31, 2009. Member companies and sponsors are limited to two fivesomes until July 31, 2009. Non-members may register beginning August 1st based on a first come, first serve basis. A maximum of 160 golfers for the tournament.

**TOURNAMENT IS DESIGNED FOR THE ENJOYMENT OF THE GLASS INDUSTRY AND RELATED AREAS CLOSELY TIED WITH THE GLASS INDUSTRY PLEASE. INVITE GLASS AND RELATED GLASS GOLFERS!!!!!! -----PAYMENT RESERVES YOUR SPOTS-----**

**Dress code:** Remember, there is a course dress code which must be followed. It includes **NO JEANS**.

**Rule:** Absolutely no alcohol to be brought on course! Beverages and food must be purchased from course.

**Starting Hole Assignments:** Starting hole assignments will be given to you the day of the tournament.

**Lunch and Banquet:** Lunch will be provided to golfers beginning at 10:15 to 11:30 am, compliments of our Washington Glass Association Golf Sponsors!!! Awards Banquet to follow tournament: Prime Rib.

**Captain's Meeting:** Captain's Meeting to be held at 11:15 am to 11:30 a.m in Banquet Room. A must!

Costs reflect an increase in golf course costs. Have a great day, keep playing moving and respect the course!

# Jerry Jackson and Steve Kotz Know How to Dress For a WGA Meeting



(L) Jerry Jackson, Vetrotech and (R) Steve Kotz, Hartung

Jerry Jackson, Vetrotech Saint-Gobain and Steve Kotz, Hartung attended our November 2008 dinner meeting not knowing their attire was almost identical. They both had on a black vest with a white pin-striped open collar shirt. We all had a good chuckle. As they say, "Great minds think alike." Or shall we say...."Great minds dress alike?"

# Larson's Glass, Puyallup 1946 Chevy Work Truck Restored...



# In Memory of Jim Garland, Eubanks Glass, Centralia...

Jim Garland, Eubanks Glass, Centralia, born September 4, 1945, passed away on May 1, 2009 in Palm Springs, California. Jim Garland was the second secretary for the WGA. His father, Frank Garland, was the very first secretary of the WGA. Jim Garland's son, Mike Garland, currently serves on the Board for the Washington Glass Association. Below is a picture taken in 1989 when Mike Garland received one of the three first WGA Scholarship Awards. Pictured along side him is his father, Jim Garland. Jim will be missed!



# ...Same Truck in 1946

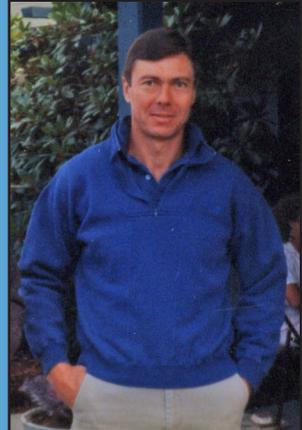




*2008 WGA Winning Golf Team*

*Now, A Look Back 21 Years ago...  
1988 WGA Tounament*

**Washington  
WGA  
Glass Association**



# Hartung Glass Invests in Spandrel Capital Improvements!

Introducing the brand new spandrel production capabilities at Hartung Glass Industries. Hartung Glass has expanded and enhanced its spandrel product portfolio by investing in **state of the art** ceramic frit equipment. The new equipment allows Hartung to bring large size, high volume, full coverage Ceramic Frit and Opaci-Coat products to you.

## New Spandrel Capabilities: Large Format, High Volume, Customization

### Silk Screening:

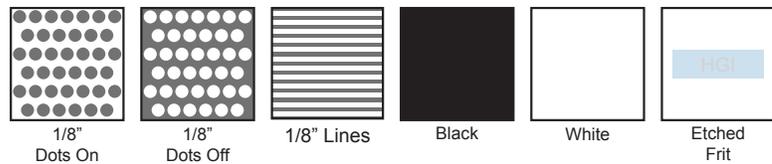
- Largest size option in the Pacific Northwest.
- Screen both Ceramic Frit and Opaci-Coat colors.
- Flexible customization options

### Roll-Coat:

- High Volume
- Short lead times
- Unlimited customization options
- Standard and custom color options

### Standard Frit Patterns and Colors:

Hartung Glass stocks three Ceramic Frit standard patterns (see display). Our stock colors are black, white and etched frit with the ability to both Silk Screen and Roll-Coat the etched frit. Additional patterns and colors are available as custom orders.



Call your local Hartung Glass Industries branch or Sales Representative for pricing and delivery options.

### State of the Art Equipment:



ATMA GS2040 Semi-Automatic Flat Glass Screen Printer

### Equipment Specifications:

Glass Thickness:	3-19 mm
Max. Print Area:	79" x 144"
Min. Print Area:	24" x 24"

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## **WGA People, Places and Business Column**

SageElectrochromics, makers of SAGEGlass electronically tintable glazing, has named a new Regional Sales Manager for their Western Region.

Rick Locke is based in Bellevue, Washington and will serve as Sages's Regional Sales Manager for the Western US and Western Canada. Rick brings a unique combination of computer software and technology experience matched with glass, window and glazing experience. His glass window and glazing experience spans 20 years and ranges from working in a family glass business to managing territories and sales teams for Milgard, NWI and Viracon. Rick also co-founded RGA Architectural Sales, a manufacturer's representative company based in Redmond, Washington. Most recently, Rick was a Director of Sales for Microsoft's OEM Division where he was responsible for worldwide sales of Microsoft software to companies like Dell Computer, IBM/Lenovo, Toshiba and NEC. Rick Locke contact information: <rlocke@sage-ec.com>.

*The People Places and Business Column is free to WGA Members, just contact the office at 253.756.9050 or email staff@wg-a.org for more information.*

## **WGA Sponsors Membership Contest**

The Board for the Washington Glass Association is sponsoring another membership contest. To the individual who sponsors the most new members will receive \$100.00 Cash. Contest ends October 31, 2009. Last year, we had a tie between Bernie Thueringer, Pacific Glass, Inc., Renton and Ed Howell, Hartung Glass. WGA has membership brochures. Just call and we can send one out to a potential member or we can send you some brochures to give out to interested industry members.

Lou Novak

Chris Rogstad

Travis Glick

Bud Henson

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- ASI Photovoltaic Glass
- OKALUX Light Diffusing Glass
- OKASOLAR Solar Controlling Glass
- OKATECH Transparent Light Diffusing Glass
- LED Glass

#### **Kane Security Screens**

## Washington Glass Association Membership

The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to the: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org >. Come join us; we are a friendly group, to boot! Questions? Just contact us.

### WGA Dues Schedule

#### Based on Sales Volume in Washington State

Under \$1 Million.....	\$200.00
\$1 to \$3 Million.....	\$255.00
\$3 to \$5 Million.....	\$330.00
\$5 to \$10 Million.....	\$495.00
\$10 Million and Over.....	\$615.00

Contact Name

Title

Company Name

Business Address

City

State

Zip

Phone

Fax

E-mail

Signature

Sponsoring Member

## Warm Welcome to our New WGA Members



**Matt Flath**  
Evans Glass, Inc.  
Seattle, WA



**Rick Locke**  
Sage Electrochromics  
Company based in:  
Faribault, MN  
Rick Locke based in:  
Bellevue, WA



**Adam Keane**  
The Glass Racking Company  
Seattle, WA

## Congrats JR Holtz Fabricated Glass Specialties Won Timely Paid Dues Drawing

Congratulations to JR Holtz of Fabricated Glass Specialties, Talent Oregon who won the 08-09 Timely Paid Dues Contest. JR Holtz won a 150 gift certificate to a restaurant. The 09-10 Timely Dues Drawing will take place in Spring of 2010.

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 Allstar Glass Company, Spokane  
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 Anderson Consulting, Lynnwood  
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 Oldcastle Glass, Langley, BC  
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 Fife  
 Olympic Glass, Inc.,  
 Bainbridge Island  
 Pacific Architectural Products,  
 Clackamas, OR  
 Pacific Glass & Door, Inc., Mukilteo  
 Pacific Glass, Inc., Renton  
 Pacific Window Systems, Inc., Kent  
 Parker Henry Glass & Storefront,  
 Kirkland  
 Pilkington N. America, Toledo, OH  
 Ply Gem Windows, Auburn  
 Premier Window Group, Mukilteo  
 Professional Glass, Seattle  
 Puget Sound Aluminum, Tacoma  
 Quality Testing, Inc., Everett  
 Rainier Glass, Kent  
 Reflection Industries, Maple Valley  
 RGA Architectural Sales, Redmond  
 SAFTI First, San Fransisco, CA  
 \*Sage Electrochromics,  
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 Savage Wholesale, Spokane  
 Sealant Specialist/John Latta Assoc.  
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 Service Auto Glass Inc., Kirkland  
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 Mukilteo  
 Weathervane Windows, LLC, Kent  
 Window Tech., Inc., Lynnwood

**HONORARY  
 LIFETIME MEMBER:**  
 Richard A. Neal

**Total Membership: 102**

(As of 8/28/09)

(Membership application on page 4)

Washington Glass Association members and their company's links are posted at our web site:

[www.wg-a.org](http://www.wg-a.org)



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*Washington Glass Association*  
*2661 North Pearl, #276*  
*Tacoma, WA 98407*

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*WGA Golf Tournament*  
*Friday, September 11, 2009*  
**SOLD OUT**

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