

Washington Glass Association

Record Breaking WGA Golf Sponsors in Spite of Economic Challenges

By Maryanne Howell, Executive Director

September 11, 2009 was the date of the Washington Glass Association 24th Annual Golf Tournament held at Twin Lakes Golf and Country Club in Federal Way, Washington. Once again, the weather was absolutely beautiful! Blue skies and sunshine met each golfers as they arrived. What a great way to spend a September Friday in the Pacific Northwest. There is a special fresh texture to the air that can't be beat!

Thank you to our record breaking 84 WGA Golf Tournament Sponsors. In addition to the record breaking number of golf sponsors,

the tournament SOLD OUT once again! Can you believe it? During these challenging economic times, these facts say good things about the glass and glazing industry.



2009 WGA Golf Tournament Awards Banquet

Bill Coady with Guardian Industries received the first ever WGA Freshie Award at our year-end WGA Board Meeting. What is a Freshie Award you are asking? Each year, I suggest the WGA Golf Committee come up with at least one fresh golf idea for the upcoming golf tournament. Bill Coady, new to the Golf Committee last year, came up with the suggestion of pre-drawing winners of the golf door prizes. Winners of the door prizes were drawn by the

⇨Continued on page 10⇨

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WGA News Flash...

◆ Washington Glass Association Dinner Meetings ◆

February 25, 2010/Business Communications

March 25, 2010/BIM

May 20, 2010/Lead Abatement & Scholarship Awards

November 18, 2010/Safety Glazing Codes

◆ The WGA 25th Annual Golf Tournament ◆

Friday, September 10, 2010

Twin Lakes Golf & Country Club, Federal Way, WA

◆ Next WGA Dinner Meeting ◆

Thursday, February 25, 2010

Embassy Suites, Tukwila, 5:30 pm

"Business Communications"

Instructor: Cherie Tucker, GrammarWorks

See page 9.

◆ Membership Contest ◆

Deadline October 31, 2010

See page 13.

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 As of 01/01/10
 Membership application on page 13.

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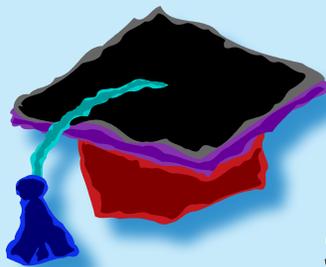
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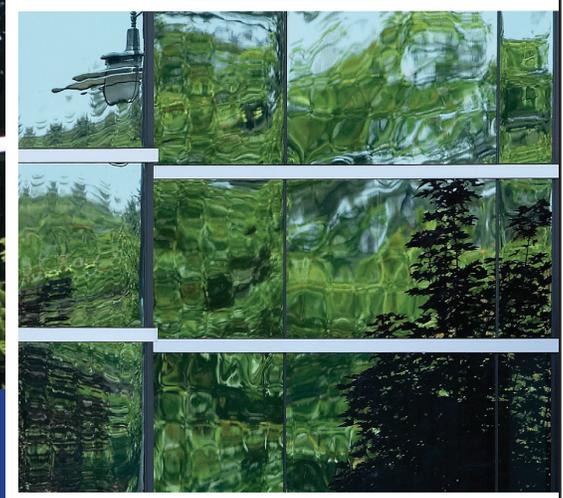
Washington Glass Association Announces Our 2010 Scholarship Awards



First Place Award: \$1,500.00
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The architect chose Guardian's SunGuard AG 43 coating to meet the stringent energy performance requirements, provide great daylighting and views, and achieve their desired aesthetics. The glass has the right combination of characteristics to provide good visible light transmission to bathe the interior in natural light, and low interior reflectivity so that the views of the ship canal are unimpeded at all hours of the day and night, while providing just enough exterior reflectivity to pick up the blue of the Seattle sky and water.

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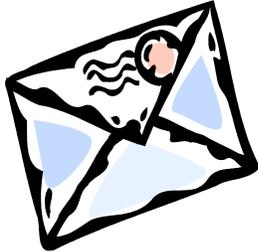
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Embassy Suites, Tukwila,
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5:30 p.m. Check-in, Social
6:30 p.m. Dinner

\$40.00 Members/\$60.00 Not Yet Members



Deadline for Reservations: Tuesday, February 23, 2010
Refunds through deadline date/WGA bills for no-shows

Join us as we brush up on our business communication skills!

Cherie Tucker, Principal at GrammarWorks, with her entertaining teaching methods will enliven our evening while inspiring us to improve our communication skills in business as well as our personal lives. She will cover a wide range of topics including: e-mail etiquette, business communications do's and don'ts, confusing words, common misspellings and other interesting topics that deal with our day to day communication. This meeting is for everyone in your company. Why? Because everyone communicates!

You won't want to miss out on this first WGA meeting of the year. Come, learn, and brush up your communication skills. Here's to a new year and new skills!



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Washington Glass Association 24th Annual Golf Tournament Review

(Continued from front page.)

volunteers while the golfers were on the course. The names of the winners were attached to the door prizes and then the handed to the winners after they passed through the banquet's welcome table. The golfers thoroughly appreciated this new, fresh idea! You can thank Bill Coady of Guardian Industry for this fresh idea!

Gary Towndrow of RGA Architectural Sales was the WGA Golf Tournament Chair again this year. Thank you very much to Gary for all his hard work. Also hard working was the WGA Golf Committee which included: Peter Barnhart, Pacific Glass & Door; Bill Coady, Guardian Industries; Bonnie Fay, NWI; John Ittes, Atlas Supply; Ed Howell, Hartung Glass; Rick Koeller, Oldcastle Engineered Products; Susan Stevens, SGS Glass and Bernie Thueringer, Pacific Glass, Inc. This is a working committee, meaning there is work to be done and it gets done thanks to our committee members and the volunteers. If you think of it, say thank you to them for all their efforts to create a favorite industry event, a unique time for the industry.

The WGA Golf Tournament wouldn't be complete without thanking Tim McQuade and Northwestern Industries, Inc. for the very generous donation of golf pictures of all the fivesomes. What a treasure of moments past. How many of you have these pictures framed and up on your wall in your office? Send us a picture <staff@wg-a.org>.

We also want to thank Tish Oye of Glassworks for the wonderful contribution of fabricating and donating the coveted trophies for the low gross winning team. The trophies are a work of art and I am sure are displayed in areas of prominence in winners' offices. Attention WGA Low Gross Winners, do you have any photos you would like to share of your trophies on display? Send them to <staff@wg-a.org>.



WGA Official Golf Volunteers: (L) Jessica McIntosh, Atlas Supply, Inc. and (R) Amy Anderson, Atlas Supply, Inc., who was newly elected to the WGA Board.

This is a great segue to announce the winners of the WGA 24th Annual Golf Tournament. Drum roll please. The team captain winner is Owen Lubin, National Glass Industries. Other members of the team included: Seth Lubin, Tony Schueler, Owen Lubin, Jim Mallahan and Mark Weissenbuhler. Each winner won a unique trophy from Glassworks, Inc., a \$50.00 gift certificate for the Twin Lakes Proshop, bragging rights and their picture will show up on the 2010 Banquet Ticket for next year's WGA 25th Annual Golf Tournament. See photo of winning team on page 11.

We would also like to thank the many, many volunteers that made the day possible. They include: Bonnie Fay, NWI; Sue Beauvais, All Service Glass; John Ittes; Atlas; Amy Anderson, Atlas, Jessica McIntosh, Atlas; Susan Stevens, SGS Glass; Michelle Wurges, Weathervane; Greg Towndrow, RGA Architectural; Ed Howell, Hartung; Sam Berg, Technical Glass Products; Jodi Martinez, Allstar Glass Company; Bernie Thueringer, Pacific Glass, Inc., Rick Koeller, Oldcastle Engineered Products; and Glenda McQuade, NWI.



I believe Warren Willoughby, Sound Glass Sales, Inc. displays his golf team pictures in his office. Warren, would you like to submit to the Clear View a picture of your team picture display?

Let's do it again in 2010!

Washington Glass Association 24th Annual Tournament Scenes of the Day, September 11, 2009



Ed Howell, Hartung Glass Speaks to WGA Golf Captains



Low Gross 2009 Winning Team Captain Owen Lubin, National Glass Industries



Mark Hagerty, Technical Waterproofing, Inc.

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WGA Election Update

Amy Anderson, Atlas Supply, Inc. and Bernie Thueringer were elected to the Board for three-year terms beginning March 1, 2010. Bernie Thueringer was re-elected to the Board. Amy Anderson will be serving her first year as an elected WGA Director.

In December, the Board for the Washington Glass Association met and voted in officers to serve a one-year term beginning March 1, 2010. The results of that election are as follows:

President, Mike Garland, Eubanks Glass; Vice President, Greg Barnhart, Pacific Glass, Inc.; Secretary, Bonnie Fay, Northwestern Industries, Inc.; Treasurer, Ed Howell, Hartung Glass. Current President, Joe Blundell, All Service Glass, will serve on the Board as Past President, also an officer position. These officer positions will become effective on March 1, 2010.

If you have been a WGA member for at least one year, you can run for a Board position. Please talk to one of our Board members. Nominations take place in the fall.

Board members are voted in by the membership for a three-year term. Officers are voted in by the Board for a one-year term.

Lou Novak Chris Rogstad Andy Riehl
Travis Glick Bud Henson

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The Washington Glass Association members are professionals in the glass and glazing industry. We are a vital, active, regional, member driven association with membership representing all aspects of the glass industry. Complete this application and mail it along with your check to the: Washington Glass Association, 2661 North Pearl, #276, Tacoma, WA 98407. Phone 253.756.9050 or email <staff@wg-a.org >. Come join us; we are a friendly group, to boot! Questions? Just contact us.

WGA Dues Schedule Based on Sales Volume in Washington State	
Under \$1 Million.....	\$200.00
\$1 to \$3 Million.....	\$255.00
\$3 to \$5 Million.....	\$330.00
\$5 to \$10 Million.....	\$495.00
\$10 Million and Over.....	\$615.00

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Welcome New WGA Member



Ron Johnson
Seattle Mitsubishi Fuso, Tukwila
Sponsor: Susan Stevens, SGS

The WGA Membership Contest

Congratulations to Susan Stevens of SGS Glass for winning the WGA 2009 Membership Contest. Susan will be awarded a \$100.00 gift certificate at our Thursday, February 25, 2010 Dinner Meeting to be held at the Embassy Suites in Tukwila at 5:30 pm Social and 6:30 pm dinner/program following. The Board of the Washington Glass Association is sponsoring another membership contest. The individual who sponsors the most new members will receive a \$100.00 gift certificate. Contest ends October 31, 2010. WGA has membership brochures. Just call and we can send one out to a potential member or we can send you some brochures to hand out.



Bill Coady, CSI, CCPR
Architectural Sales Manager
Northwest Region

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People, Places & Business

On January 5, 2010, Hartung Glass Industries and AGC Flat Glass North America Ltd., a subsidiary of the Tokyo based Asahi Glass Company, announced that the companies have signed a definitive agreement under which Hartung has acquired the Metro Vancouver location of AGC Flat Glass.

Hartung Glass Industries is pleased to announce the location will operate as Hartung Glass Canada, effective immediately. "Hartung Glass is very proud of our roots in BC as an active member of the local glass and metal community for over 15 years with Lami Glass and Agalite Shower & Bath Enclosures," says President and Owner, Nick Sciola.

The tuck-in acquisition is a strategic addition designed to maximize the existing synergy already offered by the teams at Lami Glass and Agalite Shower and Bath Enclosures, ultimately enabling the company to offer better customer service throughout the area.

Burnaby, BC based Hartung Glass Canada will continue to manufacture coated and non-coated insulated glass units and distribute cases of glass from all leading primary glass manufacturers including Guardian, PPG, Pilkington, Zeledyne and AGC. Hartung Glass Canada will also act as a distribution hub for the company's complete line of

hardware and architectural glass products including laminated, silk screened, tempered and decorative. The Coquitlam location of Agalite Shower and Bath Enclosures will also be consolidated with the new plant.



Left to Right:
Bruce Butler, Director of Operations; Nick Sciola, President & Owner
and Stan Howardson, General Manager



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Editors Note:

People, Places and Business column is a membership benefit and free for WGA members. It is a great way to communicate with the industry about what is happening with your company and employees. Washington Glass Association members, take advantage of this FREE opportunity to bring attention to your company.

Also, if you have a new glazing project that you would like to submit, please do so, with a brief description, the players involved in the project and a picture of the project with approval to publish the photograph.

Also, don't forget about FREE classified ads for the WGA membership. If you have something that you want to sell, what a great place to get the word out. Clean out those glass shops and sell your stuff to someone who can make use of those unneeded items.

E-mail your press releases and classifieds ads to <staff@wg-a.org> —MH

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Happy New Year!

Next WGA Meeting
February 25, 2010
Topic: "Business
Communications"
Embassy Suites, Tukwila
5:30 pm Social / 6:30 pm
Dinner / Program



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